Response to written querries of bidders to the Request For Proposal (RFP) for the Project Management Consultancy Services for the Second Gujarat State Highway Project (GSHP-II)

Sr. No.	Clause No.	Gist of the Query	Response		
1	Price adjustment to remuneration rates: Clause 16.2 of Data Sheet, Page 24	Whereas the said Clause provisions a price adjustment to remuneration rates, it is presumed that the ibid provision gets governed by the qualifying provisions in Clause 28.8 of ITC and Data Sheet (Page 20-21). This may please be confirmed and provision of Clause 16.2 may please be amended accordingly.	The provisions are self explanatory		
		This may preuse be commined and provision of chause 10.2 may preuse be unfolded accordingly.			
2	Data Sheet : Section 2, Section E: data Sheet, Clause 14.1.2 of Data Sheet, Page No 23 Section 7, Clause 9.1 & 9.3, Page No 68	Indicative input of Key Experts time-input is 373 person-months as per Data sheet and 291 indicative man month required as per Annexure V, Please clarify which has to be considered.	Please refer Sr. No. 2 and 15 of Addendum		
3	Page Limit : Section 3 Technical Proposal – Standard Forms – Page 28 – 29				
4	Page Limit : Section 3, Technical Proposal Standard forms, Page No. 29	As per Section 3, Page No 29 of RFP states that "Refer to Reference Paragraph 3.4 of the Data Sheet for format of Technical Proposal to be submitted and Paragraph 3.4 of Section 2 of the RFP for Standard Forms required and number of pages recommended". Paragraph 3.4 of the Data Sheet is missing and again in check list of required forms page limit is not mentioned. The Consultant would like to confirm that there is no page limit for the Technical Proposal forms.	submitt full technical Proposal (FTP) without limitation of no. of pages. Also please refer Sr. No. 7		
5	Section 7, Annexure II, List of Road Improvements works under GSHP-II	As per Annexure II, Package No. GSHPII/OPRCNCB/10 Dhandhuka - Limbdi–Dhandhuka, combination of upgradation and Rehabilitation – Construction period is 30 months.	TOR remains unchanged Please refer Sr. No . 9 of Addendum		
6	Scope of Work : Section 7, Terms of Reference, Para B : Project, Page No. 53	It is mentioned that "Supervision consultant will be engaged for construction and its allied activities in respect of supervision of these works." It may be clarified that whether there shall be overlap/ no overlap of responsibilities/scopes of PMC and the Supervision Consultants, in the activities like Review of Field Testing Laboratories, Quality and Technical Audit, etc. In case there is any overlay, the extent of the overlap and the nature of overlap may be clarified.	TOR is self explanatory		

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7		'PMC shall carry out Designs and Design reviews observing the best engineering practices. PMC shall also prepare designs, review DPRs following best engineering practices'- as there is no provision for design engineers in the proposal we presume any such services if required will be paid extra by the Employer. The following may be clarified: 1. What could be the extent of the Detailed Design to be carried out by the PMC? 2. What kind of data shall be supplied by the Client for carrying out the detailed design?	
8	Qualification of Senior Highway Engineer & Project Planning Expert : Sr. No 3, Page 69-70	Request you to also consider a Graduate in Civil Engineering with Primavera for this position.	ToR prevails.
9	Qualification of Deputy Team Leader : Sr. No 2, Page 70	Deputy Team Leader is desired to have 12 years of experience out of which he should have worked as DTL / Project Management or equivalent for 3 years" For this position 15 years of experience is required to become DTL / PM or equivalent (Resident Engineer). Request you also permit Assistant Resident Engineer for this position.	ToR prevails.
10		At present Masters in Highway / Geotechnical Engineering is desired. Please also consider Masters in Soil and Mechanical Foundation Engineering for this position.	ToR prevails.
11	Qualification of Financial Management Expert : Sr. No 8, Page 72	MBA Finance / Masters in Economics –Fianance / Masters in Transport Planning or higher degree is required. Request you to also consider Chartered Accountant (CA) also for this position as he will be more suitable for this scope of work.	ToR prevails.
12	Data Services and Facilities to be provided by the Employer : Item 10, TOR page 75.	The Consultant will be responsible for making his own arrangements for all his accommodation (including the office of the Team Leader and associated staff stationed in Bangalore and his site staff), Please confirm exact location of the office to be situated.	
13	Limitation of Liability : Clause 23.1 (a) of SCC	It is requested from Client to please modify this Para as: "The Limitation of Liability is only in respect of any damages caused to the Client's property. The Limitation of Liability should be extended to any damages caused to the Client for any deficiency of services on the part of the Consultant".	Not acceptable
14	Suggestion : Waiver of Consequential Losses	On the terms of the Contract we suggest the following: "To the maximum extent permitted by law the Consultant is not liable to the Client in respect of any indirect, consequential or special losses (including loss of revenue, loss of profit, loss of custom, loss of goodwill, loss of overhead recovery, loss of business opportunity, loss of the use of property, loss of contract, loss of production, loss of financing charges or cost recovery, loss of the use of money and payment of liquidated sums or damages under any other agreement) howsoever arising, whether under contract, in tort, in equity, under statute or otherwise".	

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15	Suggestion	On the terms of the Contract, we suggest the following clause to be inserted in the Contract as part of payment terms: "Notwithstanding any other provision as stated in the Contract the Client shall be liable to pay interest @ 18% for any delayed payment to be made to the Consultant. This shall be without prejudice to the Consultant's right to suspend the services to be performed under the Contract unless the Client repays the dues payable to the Consultant and the Consultant shall only restart the services upon realization of the dues payable under the Contract."	
16	Time Extension : Clause 17.7 and 17.9 of Data Sheet, Page 24	The client is requested to kindly extend the submission date by at least 20 clear days from the date of issuance of reply to queries, to enable the consultant to prepare and submit the competitive and comprehensive proposal and thereby incorporating any changes as may be required.	
17	E: Data Sheet; Clause: 14.1.1; RFP Page No. 23 Shortlisted Consultants may associate with: (a) non-shortlisted consultant(s): No Or (b) other shortlisted Consultants: No	To make the proposal more competitive, Shortlisted Consultants may associate with non-shortlisted consultants	Not agreeable
18	Required Qualification and Experience of Key Personnel: RFP Page No: 72 Procurement cum Contract Management expert (including PPP project) He shall be at least civil engineering graduate, preferably having post graduation in Management or MBA with Finance I Project Management.	Procurement cum Contract Management expert (including PPP project) Keeping in view the duties of the key personnel the qualification of personnel: He shall be at least civil engineering graduate, preferably having post graduation in Management or MBA with Finance I Project Management please also add LLB in the preferably qualification.	
19	Required Qualification and Experience of Key Personnel: RFP Page No: 72 Financial Management Expert He shall possess a post graduate qualification as MBA (Finance)/Masters in Economics- Finance/Masters in Transport Planning/Economics or higher qualifications in economics/finance.		Not agreed to

Sr. No.	Clause No.	Gist of the Query	Response
20	Please Refer 2.4. page no 22 The Client will provide the following inputs, project data, reports, etc. to facilitate the preparation of the Proposals: The entire copies of various Contract Package Agreements will be made available to the Consultant including Detailed Project Reports including Data, Designs, Drawings, TDP, SIA, EMAP, HIV/AIDS Prevention Plan and other available relevant data of each corridor Please Refer 4.1. page no 22 DPR and bidding documents for ICB and NCB contracts are prepared by the Consultant Lea Associates South Asia Pvt Ltd. These documents will be made available to all the short listed firms and the same are available from the Office of The Superintending Engineer. Ground Floor, Nirman Bhavan, Sector-10/A Gandhinagar Gujarat-382010 and also available on website:www.gshp2.gov.in		Data is available on the web site: www.gshp2.gov.in and other required data will be shared to the successful bidders. The other relevent details (including the WB's report for road safety demo corridor and iRAP data) may be accessed with SE-PIU's office with prior appointment.
21	Please Refer 4.0 Experience in region and language (pg no 25.) Experience in Similar project and similar region	It is requested to clarify what would be considered as "region".	Region means state of Gujarat and the states bordering Gujarat.
22	Please refer 14.1.2 pg no :23 Estimated input of Key Experts' time-input: 373 person-months. Please refer Annexure-V "Indicative man month requirements" Total Man month of key Professional = 291 man month	Please indicate the input of Key Experts viz. whether 373 man-month or 291 man-month.	Please refer Sr. No. 2 herein.

Sr. No.	Clause No.	Gist of the Query	Response
23	Please refer Annexure V "Indicative man month requirements" Sub professional staff for following Key Professionals - Senior Highway Engineer cum Project Planning expert(s) with relevant Indian experience in project management - Senior Bridge / Structural Engineer - Senior Quality cum Material - Procurement cum Contract Management expert (including PPP project) - Public Sector Domain Expert cum IDAP /GAAP consultancy coordinator cum Public Sector Domain expert - Financial Controller - Senior Environment Expert - Road Safety Expert - Social Development Expert - ICT Manager - Account officer - Office manager - Records Management Specialist		Please refer Sr. No. 2 herein.
24	Refer Para of letter of invitation Page-4 Shortlisted Consultants	It is requested to furnish the name/s of member/s of associated / JV Partner/s of shortlisted firms, if any	ToR Prevails.
25	Refer 45.1(a) of SCC The amount of advance payment is 5 % of contract priceThe advance payment shall be paid in currency INR	It is requested to consider advance payment of 10 % in ceiling amount in respective currencies, against the Bank Guarantee, which is to be adjusted against the monthely installment due for the first 12 months	Please refer Sr. No. 20 of Addendum
26	Preparation of Proposal – Specific Considerations 14.1.2 Estimated input of Key Expert's time-input: 373 person-months Page No.	We would like to express with complete sincerity that the project of this magnitude (referring to multi-faceted, multi-tasking role of PMC) over longer project duration needs higher order skill sets in key team and appropriate non-key staff, as well. This it-self calls for much higher inputs of both key and non-key experts for targeted accomplishment through PMC services. We would like to urge your end to consider revising these man months in larger interests. Although through other relevant sections we are putting forward a suggestion to this respect in your kind consideration.	

Sr. No.	Clause No.	Gist of the Query	Response
27	14 Preparation of Proposal – Specific Considerations 14.1.3 The Consultant's Proposal shall include the Key Experts' time-input of 373 person- months. However this man months are indicative only. Consultants may decide their own (refer Annexure-I) For the evaluation and comparison of Proposals only: if a Proposal includes	3. Please clarify that whether the highest remuneration rate will be considered for such equivalency, irrespective of expatriate or non-expatriate? and/or currency?	, ,
28	Reimbursable		Yes Bidders may add new items as per their Approach and Method, such as Surveys, Workshops, Training; Consultations etc.

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Sr. No.	Clause No.	Gist of the Query	Response
29	Section 2 — Instructions to Consultants and Data Sheet Definition of Home and Field Input: Point 3 of Tech 6, page 36. It mentions work in the office in the expert's country of residence as "Home" work. As an office is to be established for this work in Gandhinagar, any input given from this office, whether to be considered as "Home" or "Field"? Any input given as field input will attract perdiem as per clause 16.1, page 23. Legend provided in Form Fin-4, Page 48 in this regard also needs review and compatibility. Page No.		The definition of Home and Field is clear
30		In view of reasonable time required to prepare a responsive proposal, at-least three to four weeks should be given after the issuance of clarifications. This may please be considered.	Please refer Sr. No. 16 herein
31	Section 2 – Instructions to Consultants and Data Sheet 17.9 Submission of Proposal. Page No. Observation: We understood that submission of proposal complete in all respects as per the RFP is open for submission on/before last date; by hand or by courier or by Indian Post.		The proposal can be submitted physically on or before last date by hand or by couire or by Indian Post
32		With respect to Type of Proposal to be submitted, Forms of Technical Proposal, Number of Pages-sealing if any are found non-compatible with each other. The Data Sheet(10.1, page 22,23), this particular two pages 28 and 29, and Technical Proposal submission forms provided thereon may please be looked into appropriately. Towards clearing confusion, compatibility needs to be confirmed through clarification to this respect.	
33	Section 4 – Financial Proposal – Standard Forms Financial Proposal Standard Forms. Page No. Fin-3 Reads that Appendix A is applicable for QBS method.	Kindly do confirm that Appendix A provided through page 44 to 47 is applicable in QBS and not for QCBS.	The Form Fin 3 is self explainatory.
34			For this corridor IE will be appointed and PMC role will be as per ToR.

Sr. No.	Clause No.	Gist of the Query	Response
35	Section 7 — Terms of Reference Section-II, Detailed Scope of Consultancy. Page No. Observation: 1. Preparation Stage of Project, the sub-point vii. states that"vii. Carry out / assist PIU for other activities required for preparation of project."	Kindly provide some more details on other activities required for preparation of project, where PMC is expected to work upon.	Please refer Sr. No. 10 of Addendum
36	Section 7 – Terms of Reference Section-II, Detailed Scope of Consultancy. Page No. Observation: Under the heading Monitoring/Execution of Project, point no. 4 on All Consultancies Related to Road Safety, Civil Works sub-point q) reads as "Assist the PIU in design and planning of the interventions" which pertains to Safety Demonstration Corridor.		Please refer Sr. No. 11 of Addendum
37		Our understanding is assisting PIU to this respect within the PMC project duration only. Kindly confirm the same. Otherwise it seems if it is for full maintenance period, it is likely to go beyond PMC project duration. PIU is requested to guide on this aspect.	TOR is clear
38		We presume that such human resource shall be deployed by the PMC at PIU office. These support staff's communication and local transport obligation will not be on PIU. But office space and related logistics shall be provided by the PIU. Please do clarify/confirm this view point.	
39		We presume that all the reports/documents/study findings on various consultancies like DPRs, Safety Demonstration, IT-ICT-MIS enhancements, Road User Perception Study and Institutional aspects shall be shared to PMC. Also the Project Agreement agreed Performance Indicators and targets with the WB will be shared along with overall project related documents. Your kind confirmation will provide more ease in framing our proposals and efforts accordingly.	Please refer Sr. No. 20 hrein.

Sr. No.	Clause No.	Gist of the Query	Response
40	Section-II, Detailed Scope of Consultancy. Page No. Observation: 1. Staffing, 9.1 and 9.2 states that key professional man months are as indicated		
41		We have reviewed the RFP and it's comprehensive long term scope in complete perspective at this stage. Provided estimates of Key, Sub-professionals and Human Resource Support to PIU are seen in most holistic manner. We do have candid observations as below: 1. Comprehensiveness of the assignment and targeted responsibility of PMC, also support beyond construction, Key professional man months are grossly inadequate (either of 291 or 373). 2. Sub-professional provided on page no. 95 shows 623 man-months, but it covers need based Human Resource Support to PIU of 232 man months, while non-technical input is 112 man-months leaving technical sub-professional input of only 279 man-months. Which we feel sincerely is not able to provide justice to the objective and responsibility of PMC. 3. While elaborating the support to PIU, man-months are stipulated for other five positions except Two Data Operators. Also the PMC will certainly need support of Cad Draftsman, Data Base managers, Admin/clerical staff, DTP operators at their project office. Such staff input shall be considered. Having said this we invite your kindest attention to following stipulations of RFP: "The PMC services will be carried out over the entire loan implementation period 60 months." "Xi. Advising and Assisting PIU on monitoring maintenance compliance of roads after DLP and payment during maintenance guarantee period.". "All endeavours shall be made by the consultant to account for reasonably accepted variation in project activity and to complete the assignment in the quoted man months.". With these and all above stated our candid observations, we wish to urge the Authorities to kindly be considerate on following: 1. Our estimated man-month proposition is put-forward in your consideration: a) Key Professionals: 450 b) Sub-professionals: 500 (Technical at PMC, considering TA/QA) c) Human Resource support to PIU: 350 (Considering 2 data operators) d) Other Technical and Non-Technical Support at PMC: 500 II. Extended maintenance p	Please refer Sr. No. 2 herein Please refer Sr. No. 2 herein Please refer Sr. No. 2 herein Not Agreeable
42	Section 7 – Terms of Reference Section- II, Detailed Scope of Consultancy. Page No. Observation: The list of Key Professionals and Title of the Positions appears to be slightly different.	All the three be made common for avoidance of any confusion. Response to Queries Issued 25022014Response	Please refer Sr. No. 13 of Addendum

Sr. No.	Clause No.	Gist of the Query	Response
43			PMS shall do QA / TA for packages of rehabilitation works not included in packages in widening and strengthning (W & S) works.
44	Section 7 – Terms of Reference VI, TOR for Preparation of Gujarat Safer Corridor Demonstration Program under GSHP-II. Page No. Observation: It is understood that the Annexure has been provided for the knowledge and understanding of Safer Corridor Demonstration Program to the bidders.		TOR is clear
45	Section 8 – Conditions of Contract (b) Adjustment of Remuneration. Page No. and provided formula appears to be needing compatibility. SCC 42.3 Observaton: Rf	Tr Tr Tr	Pls. Refer Sr. No. 18 and 19 of Addendum
46	SCC 45.1 (a) Advance Payment. Page No. Observation: The amount of advance payment is 5% of the contract price. The advance payment shall be paid in currency INR. This advance shall be paid after notice to proceed and against the production of unconditional Bank		

Sr. No.	Clause No.	Gist of the Query	Response
47	Section 8 – Conditions of Contract Model Form I. Page No.	Please confirm applicability/non-applicability of this form.	It is applicable
48	Section 8 – Conditions of Contract GCC 27. Page No. Observation: If license agreements are necessary or appropriate between the Consultant and third parties for purposes of development of the plans, drawings, specifications, designs, databases, other documents and software, the Consultant shall obtain the Client's prior written approval to such agreements, and the Client shall be entitled at its discretion to require recovering the expenses related to the development of the program(s) concerned.	Request for purpose and/or applicability of this clause. We feel this should be deleted to avoid any ambiguity.	Not acceptable
49		For fair treatment, it seems the same need to be continued, rather than deleting the assistance. Expatriates being part of the team will certainly need such a support from the Employer. Please do consider retaining the same with some changes also.	Pls. Refer Sr. No. 21 of Addendum
50	Section 8 – Conditions of Contract Annexure II. Page No. Observaton: Illustration	Illustration and foot note seems to be providing some ambiguity. How it will operate may please be elaborated.	Pls. Refer Cl. 33 of S.C.C. and Sr. No. 17 of Addendum
51	E. DATA SHEET - B. Preparation of Proposal – 14.1.1 / Page No.23 of 140 "Short listed Consultant may associate with non-shortlisted Consultants-No.		No
52	No.25 4)	i. We request the department to kindly clarify if region includes any specific region or entire India.ii. We understand that entire 5% marks would be awarded for candidates having proficiency in either Hindi or Gujarati.	i. Please refer Sr. No. 21 herein ii. The clause is self explanatory
53	Key Personnel: Duties & Qualification / Experience of Key Personnel of Terms of Reference / Page No. 69 & 79.	The requirement for experience of 2 year on projects incorporating FIDIC 2010 Conditions of Contract for the position of Team Leader cum Infrastructure Expert & Deputy Team Leader. One of the project packages on the website did not use FIDIC 2010, and more over FIDIC2010 was only issued or incorporated in the mid-2010 and it has to be get implemented into tender documents, yet many contracts are under way with FIDIC 2010 around the world. So it is a quite intricate & restrictive requirement to find a key professional with hands on projects following FIDIC 2010 Conditions of Contract. Henceforth, we request the Client to kindly remove the requirement for experience of working for 2 year on projects incorporating FIDIC 2010 Conditions of Contract for the positions of Team Leader cum Infrastructure Expert & Deputy Team Leader.	

Sr. No.	Clause No.	Gist of the Query	Response
		As the time between the two projects Road Sector Policy & Institutional Development studies, Planning & Implementation Assistance (Package – I) Second Gujarat State Highway Project (GSHP-II) and the current project submission date is only one week, we request you to extend the time to submit our proposal by another Two Weeks from the date of issue of clarifications so as to enable us to submit a competitive proposal to the Client "Governor of Gujarat, Represented by the Principal Secretary R&B Department, Gandhinagar".	
	Qualification and Experience of Key Personnel - Duties and Qualification/Experience of Key Personnel - Clause.9 - Staffing, Sub Clause.1 - Required Qualification & Experience of Key Personnel: Duties & Qualification / Experience of Key Personnel of	Team Leader cum Infrastructure Expert — Qualification and Experience 1) Kindly consider minimum qualification as Graduate in Civil Engineering. Desirable/preferable qualification may be Post Graduate in Civil Engineering/ Management. 2) It is extremely complex to find professionals with 2 years in projects incorporating the FIDIC 2010 Conditions of Contract. 3) Specify No of years of experience in developed Countries and in developing countries. 4) We request you to kindly minimize the experience as Team Leader or in similar capacity on at least two Project Management works of major road projects of Two-laning/four laning/expressway costing more than US\$ 100 Million or at least 100 km length of the project.(which includes at least 75 km of w&s works and 25 kms of strengthening works)	ToR prevails
56	Consultancy Required	Deputy Team Leader – Qualification and Experience 1) Kindly consider minimum qualification as Graduate in Civil Engineering. Desirable/preferable qualification may be Post Graduate in Civil Engineering. 2) It is extremely complex to find professionals with hands on projects incorporating the FIDIC 2010 Conditions of Contract.	ToR prevails
	Qualification and Experience of Key Personnel - Duties and Qualification/Experience of Key Personnel - Clause.9 - Staffing, Sub Clause.1 - Required Qualification & Experience of Key	 May please consider minimum qualification as Graduate in Civil Engineer. Desirable/preferable qualification may be Post Graduate in Geo-tech Engineering. "Knowledge of pavement design is essential, may be considered as desirable Preferably two years of experience in rigid pavement and concrete 	ToR prevails
58	Consultancy Required Qualification and Experience of Key Personnel - Duties and		ToR prevails

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Sr. No.	Clause No.	Gist of the Query	Response
59			ToR prevails
60	SECTION 7 - TERMS OF REFERENCE Section-II - Detailed Scope of Consultancy Required Qualification and Experience of Key Personnel - Duties and Qualification/Experience of Key Personnel Clause.9 - Staffing, Sub Clause.1 - Required Qualification & Experience of Key Personnel: Duties & Qualification / Experience of Key Personnel of Terms of Reference / Page No. 73. Legal expert (Civil Contract and Consultancy Agreement) - Qualification and Experience	1) Kindly consider Graduate qualifications in Law, desirable with additional specialization in Corporate Law and Legislative drafting. 2) He shall have 7 years minimum experience of professional experience 3) Preferable experience as legal expert in PPP projects.	ToR prevails
61	SECTION 7 - TERMS OF REFERENCE Section-II - Detailed Scope of Consultancy Required Qualification and Experience of Key Personnel - Duties and Qualification/Experience of Key Personnel Clause.9 - Staffing, Sub Clause.1 - Required Qualification & Experience of Key Personnel: Duties & Qualification / Experience of Key Personnel of Terms of Reference / Page No. 74. IT Expert - Qualification and Experience		ToR prevails
62			Please refer Sr. No. 12 herein.
63	Consultancy Required Qualification and Experience of Key Personnel - Duties and		