Response to Written Queries of Bidders to the Request for Proposal (RFP) for Consultancy Services to Develop and Implement a Sustainable Web-based Gujarat Road Asset Management System for R&BD (GujRAMS), Government of Gujarat, Gandhinagar

Sr. No.	Reference	Query	Response
1.	ToR, 4, Page 60	The system (whether custom developed or COTS software) shall be handed over to R&BD with all the rights (including source code and intellectual property rights) and for unlimited users and usage.	The Client agency has stipulated what it wants. All bidders are shortlisted as per their application and without any favour.
			Such references kindly be avoided.
		COTS RAMS are itself proprietary of the respective vendors, hence we request you to remove open source condition as this may be in favor of a particular vendor or some vendors. Kindly confirm.	
2.	ToR, 4, Page 60	Transfer of Intellectual Property Rights and Source Code of COTS RAMS.	The Client agency has stipulated what it wants. No change.
		We would like to mention that COTS systems are proprietary and most vendors will not be prepared to transfer IP rights and source code. This is contradicting the industry best practice guidelines. This would result in a reduced competition and most popular COTS RAMS vendors would decline bidding. In case R&BD desires to own IP rights and have source code, then a Bespoke model is suggested in line with WB guidelines. Kindly advise.	
3.	ToR, 3.8.2, Page 60	During the course of the project and three (3) year support period, data for the remaining state road network will be collected separately by R&BD through contract with a specialized data collection agency.	It is Conflict of Interest. Hence selected consultant will not be eligible for subsequent contract of data collection.
		Kindly advise, if selected consultant for the subject project can participate for the subsequent contract of data collection?	
4.	Data Sheet, 21.1, Page 24	Criteria, sub-criteria, and point system for the evaluation of the Technical Proposals	All the bidders are shortlisted as per their technical credentials. Relevant experience is
		The Consultant would like to submit that no points are allocated for Consultant's experience (Tech-2B) in Data Sheet as per the point system given for evaluation.	sought for reference purpose only. RFP stipulations prevails.

Sr. No.	Reference	Query	Response
		We request you to provide at least 10 marks for Consultant's Relevant experience. This may kindly be checked and confirmed.	
5.	Data Sheet, 10.2, Page 22	Statement of Undertaking is required: Yes (Covered under Tech – 1) As the statement of undertaking is covered under Tech – 1, we believe there is no need to provide the same in separate format. Kindly confirm.	Self-explanatory, Tech-1 is mandatorily required. Separate Statement of Undertaking is not needed.
6.	Section-3, Page 27	According to the "Checklist of Required Forms", Consultants are required to submit Tech-7: Staffing Schedule and Tech-8: Work Schedule.	Tech-7 and Tech-8 is not required as it is getting covered in Tech-5 and Tech-6 respectively.
		The Consultant would like to submit that both Staffing Schedule and Work Schedule have already been covered in Tech-5 and Tech-6. Further, blank format for Tech-7: Staffing Schedule and Tech-8: Work Schedule is not available in the RFP document. Kindly advise.	Refer Addendum-1; Sl. No. 1.
7.	ToR, 3.5.2 Page 57	Data Migration The consultant shall migrate all data available in the current GRMS to the new system with updated Route/ Measure (km/Chainage)The quantum of data held in the database is provided in Annexure A.	Such data shall be handed over to selected Consultant. Although interested bidders may visit SE-PIU office in working hours with prior appointment for more information before 07 th July 2018.
		As per Annexure A, the data collected is provided in kilometers and number of structures. But in order to visualize the amount of work to be spent on data migration, one needs to quantify the data as per size and file format. Kindly provide total size and type of file in which data is stored. Kindly provide.	
8.	ToR, 3.5.1, Page 57	Field Data Collection 3 b) FWD & Test Pits with pavement composition, maintenance history, subgrade soil classification, and CBR	FWD has to be carried out as per IRC standards and in close consultation with the Client even for pilot data collection. Although for future/rest of data collection, the protocol also needs to be evolved for
		As a general practice pavement test by FWD will be performed with 1 drop for every one km of road network. Kindly confirm the above frequency of FWD testing. Kindly Confirm.	network level data capture by the Consultant in close consultation with the Client.

Sr. No.	Reference	Query	Response
9.	ToR, 3.6, Page 57	Task 6: Training Organization of training of staff will required venue, and snacks/lunch, boarding, lodging, travel etc. for participants. In Clause 3.6.2 is mention that the R&BD will arrange for venue, the participants. Regarding training under Clause 3.6.1, R&BD m about venue, stay etc. for the participants. Kindly confirm that the R&BD shall arrange/provide Venue, A Tea/Snacks and Lunch for the all participants identified by the L under Clause 3.6.1 and Clause 3.6.2. Kindly confirm.	stay and travel for ot specify anything udio-Video system,
10.	ToR, 8, Page 63	Team Composition and Qualification A minimum of 88 man-months of Key Professionals is envisage Phase-1 (18 months) as given in the table below: Key Staff Person months Team Leader and Road Management System Expert 18 Project Manager 9 Highway Engineer 9 Pavement and HDM-4 6 Engineer 4 Tr-MIS-ICT Specialist 18	respective positions. Over and above 88
		Software and DBMS 18 Specialist 6 GIS Specialist 6 We understand that the 88 man-months of the key professional a months. Kindly advise, if Consultant can adjust distribution of the among the key staffs based on their methodology.	

Sr. No.	Reference	Query	Response
11.	ToR, 8, Page 63	Project Manager Post Graduate in Management	Refer Addendum-1, Sl. No. 2.
		Various experts are available with Bachelor's Degree in IT/ Computer Science or equivalent OR Bachelor's Degree in any field with Master's Degree in IT/ Computer Science or equivalent, who have rich and extensive experience of development of asset management solutions and knowledge of IT-ICT-MIS solutions but might not possess Post Graduate in Management, therefore, the Client is requested to amend the requirement as:	
		Post-Graduate in Management OR Bachelor's Degree in IT/ Computer Science or equivalent OR Bachelor's Degree in any field with Master's Degree in IT/ Computer Science or equivalent Kindly Consider.	
12.	ToR, 8, Page 64	Transport Economist A Graduate in Civil Engineering, Commerce or Science with Post Graduation in Economics or equivalent.	RFP stipulation prevails.
		As number of experts are available who have vast experience in similar projects but hold Bachelor's Degree in any field with PG Degree in Economics/ Transport Economics/ Transport Planning, therefore, the Consultants request the Client to amend the requirement as mentioned below:	
		A graduate in Civil Engineering, Commerce or Science with post-graduation in Economics or equivalent	
		OR Bachelor's Degree in any field with PG Degree in Economics/ Transport Economics/ Transport Planning	
		This may please be considered and confirmed.	
13.	ToR, 8, Page 64	IT- MIS- ICT Specialist A Graduate in Information Technology/ Computer Engineering /any Engineering	RFP stipulation prevails.

Sr. No.	Reference	Query	Response
		discipline or equivalent The Consultants would like to submit that number of experts are available with Bachelors in any field with Master's degree in Information Technology/ Computer Science or equivalent and they are capable of carrying out similar assignments, therefore, the Consultants request the Client to amend the Qualification requirement as mentioned below: A graduate in information technology/ computer engineering /any engineering	
		discipline or equivalent. OR Bachelor's Degree in any field with Master's Degree in IT/ Computer Science or equivalent	
		This may please be relaxed and confirmed.	
14.	ToR, 8, Page 65	Consultant shall also propose other technical experts for the assignment (Phase I) along with time inputs. We understand that CVs of the "other technical experts" will not be evaluated at this stage. Therefore, CVs of these experts are not required at this stage. Kindly confirm.	CVs of other technical experts are not required at this stage. However CVs of these experts should be submitted at the time of Contract Negotiation by the selected Consultant and their credentials should be in line with RFP
		Further, we also understand that the list & qualification mentioned in the table are for consultant's guidance only. Consultants are not bound to comply with it. Kindly confirm.	stipulations.
15.	ToR, 8, Page 65	Highway & Pavement Engineer	RFP stipulation prevails.
10.		 Graduate in Civil Engineering, Post Graduate in Highway Engineering. As number of experts are available having extensive experience in relevant field and who are much capable for carrying out similar assignments but may not have Post Graduate in Highway Engineering, therefore, the Consultants request the Client to amend the requirement as under: 	
		Graduate in Civil Engineering. Post Graduate in Highway Engineering/ other Civil	

Sr. No.	Reference	Query	Response
		Engineering related field will be preferred	
		This may please be considered and confirmed.	
16.	ToR, 8, Page 65	Bridge Engineers	RFP stipulation prevails.
		Graduate in Civil Engineering, with postgraduate in Structural Engineering.	
		As number of Experts are available having extensive experience in relevant field and who are much capable for carrying out similar assignments but may not have Post Graduation in Structural Engineering, therefore, the Consultants request the Client to amend the requirement as under:	
		Graduate in Civil Engineering with Post Graduation in Structural Engineering or other Civil Engineering related field will be preferred.	
		This may please be considered and confirmed.	
17.	ToR, 8, Page 65	Environmental and Social Specialists	RFP stipulation prevails.
		Graduate in Civil Engineering or relevant subject experts with Post Graduate qualifications.	
		As number of experts are available with bachelor degree in any other field with Post Graduate in Environmental Engineering/ Environmental Science or related field who are capable of carrying out similar assignments, therefore, the Consultants request the Client to amend the requirement as mentioned below :	
		Graduate in Civil Engineering or related field.	
		OR	
		Bachelor Degree in any other field with Post Graduate in Environmental Engineering/Environmental Science or related field.	
		This may please be considered and confirmed.	
18.	ToR, 8, Page 66	System Designer cum Software Analyst	RFP stipulation prevails.
		Graduate in Computer Science/ Engineering or equivalent, in any Engineering with Post	

Sr. No.	Reference	Query	Response
		Graduation in Computer Science	
		The Consultants would like to submit that number of experts are available with Bachelors in any field with Master's degree in Information Technology/ Computer Science or equivalent and they are capable of carrying out similar assignments, therefore, the Consultants request the Client to amend the Qualification requirement as mentioned below:	
		Graduate in Computer Science/ Engineering or equivalent, in any Engineering OR	
		Bachelors in any field with Master's degree in Information Technology/ Computer Science or equivalent.	
		This may please be considered and confirmed.	
19.	ToR, 8, Page 66	Change Management Specialist	RFP stipulation prevails.
		A Management Graduate	
		As number of Experts are available with graduate in any field and Master degree in Management having extensive experience in relevant field and who are much capable for carrying out similar assignments, therefore, the Consultants request the Client to amend the requirement as under:	
		Graduate in any field and Master degree in Management	
		This may please be considered and confirmed.	
20.	SCC, Clause 41.2.1	Advance Payment	RFP stipulation prevails.
_0.	of, Page 126	Not applicable	
		We request you to kindly make provision for providing at least 15% of the total Contract value as the advance payment to the Consultant against the Bank Guarantee. Kindly consider.	
21.	SCC, Clause 24.1, Page 124	Professional Liability Insurance, with a minimum coverage of two times of Contract price.	RFP stipulation remains unchanged.

Sr. No.	Reference	Query	Response
		In this regard, it is submitted that all projects funded by International Funding Agencies such as World Bank, ADB, AfDB etc., the Consultants are required to take PLI cover equivalent to consultancy contract amount. In view of the above, the client may kindly consider modifying this clause by stating that the consultant shall take PLI cover equivalent to Consultancy Contract amount and NOT two times of the Consultancy Contract price. Kindly consider.	
22.	Data Sheet, 16.2, Page 23	A price adjustment provision applies to remuneration rates: No	RFP stipulation remains unchanged.
		In this regard, the Consultants shall provide their services during the maintenance and support period of 36 months, which is quite long duration and it is very difficult to retain staff for the long duration on the same rate of remuneration.	
		Further, as per normal practice followed by all renowned agencies like, World Bank, ADB, AfDB etc. in all other ongoing projects, the Client provide escalation after every 12 months in these types of projects.	
		Hence, it is requested to the Client kindly accept this practice and include an escalation clause to this effect.	
23.	SCC, Clause 41.2, Page 125	Payment Schedule	Refer Addendum-1, Sl. No. 3.
		It is observed that one stage pertaining to "Task 5: Update of GIS layers and location referencing for all roads including new districts" is missing in the payment schedule. Also, on calculation of total accumulated payment percentage, it is becoming 98% only.	
		The Client is requested to kindly modify payment schedule by including the following stage, as mentioned in the Clause No.6 of TOR:-	
		<i>"Task 5: Update of GIS layers and location referencing for all roads including new districts"</i>	
		As per TOR, we understand that on this stage the Consultants shall get 2% of contract amount on submission of above deliverables by end of 6th month. Kindly confirm.	
24.	Appendix C – Breakdown of	Under Appendix - C pertaining to Breakdown of Contract Price, there is a referred Clause i.e. GCC 45.1(d). There is no such Clause in the RFP. Hence the Client is	The stated clause is applicable for QBS method of selection.

Sr. No.	Reference	Query	Response
	Contract Price, Page 129.	requested to kindly modify this paragraph accordingly. Kindly consider.	
25.	Additional	Extension of Time It is requested that the date of submission of the proposal may please be extended by at least 3 weeks from the date of issue of clarifications so as to enable us to prepare a comprehensive proposal addressing all issues of the RFP document / ToR. Kindly consider.	Please refer S.No. 5 of Addendum-1.
26.	General	What should be the look of the software? How should it be visually while operating it?	This is not relevant at this stage.
27.	General	What should be the level of the cyber security?	This will be undertaken in consultation with client at the time of development.
28.	General	Can cloud data system be proposed or is it strictly physical server?	For better understanding thorough review of ToR is advised as it covers requirement of Physical Server only. Please note that the physical server to be procured will be hosted at the State Data Center that would serve the needs of a cloud data system.
29.	General	Can we get a sample of the old software as a reference point to develop a new one better than the previous one? This can explain us about maintaining graphical user interface.	Interested bidders may visit SE-PIU office in working hours with prior appointment for more information before 07 th July 2018.
30.	General	Kindly provide more details about the scope of work in underground utility data collection. What are the specifications about collecting underground utility data.	RFP stipulations please be referred.
31.	General	Is there only visual condition survey for the structures like bridges or any other surveys too?	RFP stipulations please be referred and there is no change.
32.	General	Can BBD be used for obtaining structural strength or any other method?	RFP stipulations please be referred and there is no change.
33.	General	Is the data which has to be collected from 2500 kms continuation from the previous data collected in older GRMS or is it the new roads?	RFP stipulations please be referred and there is no change.

Sr. No.	Reference	Query	Response
34.	Section 3, Technical Proposal- Standard forms, Page 27	Checklist of required forms	It is full technical proposal and no limit for pages.
	, 6	Please indicate page limits if any for any of the required forms.	
35.	ToR, Table 1: Data	3(b) Field Data Collection. FWD & Test Pits with pavement composition, maintenance	Refer Sl. No. 8 above.
551	Collection and Preparation, Page 57	history, subgrade soil classification, and CBR.	
		The intervals of Test Pits and FWD is not given in RFP, kindly provide the same, so that cost of surveys would be as per RFP requirements.	
36.	ToR, 5, Page 61	Provision of office during the Assignment duration	Appropriate office in Gandhinagar is very
		We request client to kindly confirm whether the consultant has to open an Office in Gandhinagar/Ahmedabad for operation of their staff for continuous period of 4.5 years.	much required for the full assignment period.
37.	SCC, 41.2, Page 126, The payment schedule	50% of payment shall be made on scheduled deliverable submission and the remaining 50% on acceptance of the deliverable or within 60 days, whichever is earlier.	RFP stipulation prevails.
		We request client to release 75% payment on submission of deliverables and release remaining 25% on approval of deliverables within 30 days, whichever is earlier. For kind consideration.	
38.	SCC, Clause 24.1 (a), Page 124	Professional liability insurance, with a minimum coverage of two times of contract price	Refer to Sl. No. 21 above.
		The Professional liability insurance is on higher side, it should be reduced to equal to contract price. For consideration please.	
39.	General	Payment of reimbursable costs	RFP stipulation prevails.
		We request client to pay reimbursable costs to consultant at fixed rates as quoted in the financial proposal, thus there would be no need of supporting vouchers and bills for payment of all reimbursable. For kind confirmation	

Sr. No.	Reference	Query	Response
40.	ToR, 3.1, Review of Existing, Page 53	 Platform/Hardware We request following Information regarding the existing system: Whether existing data is stored centrally or remote locations? Total number of users and how the outstation users are now connecting to the system? No of existing GIS licenses and they could be used for the proposed system? 	Interested bidders may visit SE-PIU office in working hours with prior appointment for more information before 07 th July 2018.
41.	TOR, 5, Page 61	We request client to kindly provide man-months for support staff in the Office to be opened in Gandhinagar for period of 4.5 years	Bidders are required to have their own assessment and accordingly the sound proposal.
42.	ToR, 8, Page 65	We request client to give time inputs of other Key experts so that all consultants would be on same platform while preparing the financial proposal	Refer Sl. No. 41 above.
43.	ToR, 8, Page 66	Professional and Support Staff (for 3 year support period) Client is requested to propose the qualification and experience criteria for the staff proposed during maintenance period, So that all consultants can quote same rates in their financial proposal. For kind consideration	Refer Sl. No. 41 above.
44.	ToR, 8, Page 63	Qualification for Project Manager We request the client to relax the qualification of this position from Post Graduate in Management to Diploma in management/Degree in Civil Engineering	Refer Sl. No. 11 above.
45.	ToR, 3.2, Page 55-54	 3.2.1. System Development The Consultant will develop the GujRAMS such that it can be accessed by any web browser on any operating system. For this purpose a Web-based architecture shall be adopted preferably based on open source platform. The indicative architecture is provided in Fig1. The Consultants will use their own infrastructure emulating the proposed environment for development. The Consultant will provide licenses and associated costs for AMC during the 3-year support period for all the proposed technologies used for application/ database/GIS map/Web servers as follows: Enterprise database license and all associated middleware 	HDM-4 software is required.

Sr. No.	Reference	Query	Response
		Two (2) licenses of HDM-4 version 2	
		GIS software and GIS Map Server	
		Two (2) licenses of any Desktop Network Editor.	
		As per general practice, there are similar or even more robust software available in market compared to HDM-4.	
		Accordingly, we request department to kindly consider HDM-4 OR equivalent software for RAMS project /proposed technologies used for application /database / GIS Map/ Web servers as referred in RFP.	
46.	ToR, 8, Page 63	Team composition and Qualification-	RFP stipulation prevails.
		Team Leader and Road Management System Expert- Graduate Civil Engineer with masters in Highway / Transportation engineer / Transportation planner with overall experience of at least 20 years, with working experience on at least two Road Management System (RMS) development / implementation projects. Must have worked on large road network and should have international experience. Must have worked on preparation of Annual / Multi Year Work Program and should have used HDM-4 extensively.	
		As per general practice, there are similar or even more robust software available in market compared to HDM-4.	
		Accordingly we request department to kindly consider experience of key professional as "HDM-4 or any other equivalent software" for similar kind of project.	
47.	ToR, 8, Page 64	Team composition and Qualification-	RFP stipulation prevails.
		Transport Economist- A graduate in Civil Engineering, Commerce or Science with post- graduation in Economics or equivalent with at least 10 years' experience as Transport Economist and Financial Expert. S/He must have thorough knowledge of traffic forecasting models and in using/calibrating HDM-4 economic model for road maintenance analysis. MS/He should be an expert level HDM4 user and a hands-on trainer. S/He should be an expert level HDM4 user and a hands-on	

Sr. No.	Reference	Query	Response
		As per general practice, there are similar or even more robust software available in market compared to HDM-4. Accordingly we request department to kindly consider experience of key professional	
		as "HDM-4 or any other equivalent software" for similar kind of project.	
48.	ToR, 8, Page 64	Team composition and Qualification-	RFP stipulation prevails.
		Transport Economist- A graduate in Civil Engineering, Commerce or Science with post- graduation in Economics or equivalent with at least 10 years' experience as Transport Economist and Financial Expert. S/He must have thorough knowledge of traffic forecasting models and in using/calibrating HDM-4 economic model for road maintenance analysis. MS/He should be an expert level HDM4 user and a hands-on trainer. S/He should be an expert level HDM4 user and a hands-on trainer. <i>We understand that Post Graduation in Economic or MBA (Finance) or CA or</i>	
		equivalent shall be considered. Pl confirm.	
49.	ToR, 3.2, Page 54	3.2.1. System Development For this purpose a Web-based architecture shall be adopted preferably based on open source platform. The indicative architecture is provided in Figure 1.	External database meant is the data base with other linked stakeholder departments. Such needs and further integration shall be carried out by the Consultant in close co-ordination with the
		What is the envisaged use of the External Database shown in the indicative architecture? Please clarify.	Client.
50.	ToR, 3.2, Page 54	 3.2.1. System Development Two (2) licenses of HDM-4 version 2. 	RFP stipulation prevails.
		We understand that as part of project execution 2 licenses of HDM-4 version has to be provided by Bidder. Please confirm.	
51.	ToR, 4, Page 61	GujRAMS LICENSING REQUIREMENTS	ToR provision is self-explanatory. As per specific query, specific answer is - licensed

Sr. No.	Reference	Query	Response
		In case any software is used to re-compile GujRAMS installation in the support period for any upgrade, such software along with all the source code shall be given to R&BD.	visual studio is to be provided to the Client.
		For applications developed in Microsoft.net, Visual Studio IDE is used to compile code & create installers. In this case, is bidder expected to provide licensed Visual Studio to department? Please clarify/confirm	
52.	SCC, Clause 41.2, Page 125	The breakup of payments given for implementation phase (items 1-19), does not total to 50%. Leading to overall payment being only 98% of the contract price. Please clarify	Refer to Sl. No. 23 above.
53.	ToR, 3.5, Page 57	Table 1 indicates only the Data collection anticipated by the department for the proposed new RAMS solution. The shortlisted consultant shall only finalize the revised data collection formats, procedures shall be done in regular consultation with R&BD as per the GujRAMS requirements. There is not data collection envisaged by the Consultant shortlisted under this contract. Request Client to kindly clarify.	Refer Sl. No. 50 above.

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