

**ROADS AND BUILDINGS DEPARTMENT
GOVERNMENT OF GUJARAT, INDIA**



**Expression of Interest (EOI)
for
Consultancy Services
for
System Integration of R&BD IT/ICT Applications**

Second Gujarat State Highway Project

January 2019

**Office of the Superintending Engineer,
Project Implementation Unit,
Ground Floor, Nirman Bhavan, Sector 10/A,
Gandhinagar. 382010, Gujarat**

Expression of Interest (EOI)
Consultancy Services for System Integration of R&BD IT/ICT Applications
under GSHP-II

Background

1. The Government of Gujarat (GoG) through the Government of India has received a loan from the International Bank for Reconstruction and Development (the Bank) towards the cost of Second Gujarat State Highway Project (GSHP-II).
2. To assess the IT ability of the Department, R&BD carried out a detailed study. Based on the recommendations of the study, the Department has decided to integrate all applications and create a common integrated platform with existing applications and development of new modules needed to provide efficient, outcome-oriented and data-driven business processes of the Department.
3. In this regard R&BD with this initiates the procurement of an IT consultant to study, analyze and develop integrated platform with existing applications and some required new modules.

Note: Consultancy services period of 48 months shall comprise of: 12 months of system development and implementation period + 36 months of Operation and maintenance period.

4. The objectives of this Consultancy Services are:
 - a) Improve the business processes/functions of department by developing an integrated platform through effective use of Information Communication and Technology (ICT)
 - b) An Efficient System to monitor R&BD Schemes, Budgeted Works and Road maintenance activities.
5. The Superintending Engineer, Project Implementation Unit, GSHP-II, on behalf Governor of Gujarat, now invites eligible consulting firms to submit their interest to provide consultancy services for “System Integration of R&BD IT/ICT Applications under GSHP-II” (herein after called “Service”). Consultants interested in providing the Service should provide information demonstrating that he has the required qualifications and relevant experience to perform the Services. Consultant may form Joint Venture of not exceeding 2 members to enhance their qualifications or have a sub consultancy agreement. Interested Consultants may apply for the above project based on their eligibility as per eligibility criteria mentioned in Section-IV.
6. Expression of Interest should be submitted in sealed cover and delivered at the Office of the Superintending Engineer on or before **28/02/2019 by 12:00 hours (IST)**. It shall be clearly marked- **Expression of Interest for “System Integration of R&BD IT/ICT Applications under GSHP-II”**.
7. **The submission shall only be made to following address:**

**Office of the Superintending Engineer,
Project Implementation Unit,
Ground Floor, Nirman Bhavan, Sector 10/A,
Gandhinagar. 382010, Gujarat**

8. R&BD invites eligible firms / companies / joint ventures to indicate their interest in providing the services in conformity to this document. The Particulars of Expression of Interest Document (Proposal) are:

i)	Last date for submission of EOI	28/02/2019 up to 12:00 hours (IST)
ii)	Opening of EOI	28/02/2019 at 12:30 hours (IST) at: Office of the Superintending Engineer, Project Implementation Unit, Ground Floor, Nirman Bhavan, Sector 10/A, Gandhinagar. 382010, Gujarat In the presence of Representatives of applicants who wish to remain present.

9. A Firm or an individual Debarred by the World Bank in accordance with the anticorruption guidelines shall be ineligible for this Assignment in any form or way. A list of debarred firms and individuals is available at the Banks external website: www.worldbank.org/debarr

10. Interested Consultants may obtain further information at following address:

Office of the Superintending Engineer,
Project Implementation Unit,
Ground Floor, Nirman Bhavan, Sector 10/A,
Gandhinagar. 382010, Gujarat
Tel.: + 91 079 23252986
E-mail: sepiu.dksolanki@gmail.com; se-piu-rnb@gujarat.gov.in

GOVERNMENT OF GUJARAT
(Roads and Buildings Department)
SECOND GUJARAT STATE HIGHWAY PROJECT (GSHP-II)

NO. 03/2018-19
LOAN NO.:IN-8313
DATE: 30/01/2019

Office of the Superintending Engineer
Project Implementation Unit, GSHP-II,
Roads and Buildings Department
Ground Floor, Nirman Bhavan,
Sector-10/A, Gandhinagar-382010 Gujarat

Section-1

Request for submission of Expression of Interest

To:

Dear Mr./Ms.:

1. The Government of India on behalf of Government of Gujarat (hereinafter called "Borrower") has received financing from the International Bank for Reconstruction and Development (IBRD) (hereinafter called "WB") in the form of a ("loan") (hereinafter called "loan") towards the cost of Second Gujarat State Highway Project (GSHP-II). The Borrower intends to apply a portion of the proceeds of this loan to eligible payments under the contract for which this Request for Expression of Interest is issued.
2. The Superintending Engineer, on behalf Governor of Gujarat, Project Implementation Unit, Second Gujarat State Highway Project, invites expression of interest to provide the Service from the eligible Consultants. More details of the Service in the form of TOR will be available on website www.gshp2.gov.in
3. Short listing of eligible Consultants will be as per criteria described in this EOI, in accordance with the policies of the International Bank for Reconstruction and Development (IBRD) detailed in the Guidelines - Selection and Employment of Consultants by World Bank Borrowers- which can be found at the following website: www.worldbank.org
4. The EOI includes the following documents:
 - Section I - Request for submission of Expression of Interest
 - Section II - Instructions for submission of Expression of Interest
 - Section III – Guidelines for Preparation of Expression of Interest
 - Section IV – Eligibility and short listing Criteria
 - Annexure -I to VII
5. Details of the EOI's submission date, time and address is as mentioned in EOI Documents.

Yours Sincerely,

Superintending Engineer,
Project Implementation Unit,
Roads and Buildings Department
Government of Gujarat

Section-II

Instructions for submission of Expression of Interest:

1. Consultant shall read thoroughly the guidelines provided under section III and IV before preparing EOI proposal.
2. Consultant who meet short listing criteria given in section IV shall prepare EOI as per the guidelines given in section III. If the Consultant feels to submit certain information not covered in the guidelines would be in his interest, he may submit such information. But required details as per EOI document must be submitted in stipulated formats only.
3. Duly complete in all respects Expression of Interest (Application) must be submitted together with a Letter of Intent not later than **12.00 hours (IST) on 28/02/2019**. Documents in support of all qualification information shall be submitted with application as required. Application of EOI with qualification information shall be furnished on/before the due date of submission at the address shown under para 13 of this section.
4. The Application shall be the basis of drawing up a shortlist of eligible consultants who will be invited to submit proposal for services required.
5. All Applications shall be submitted in English language only.
6. Power of Attorney (on stamp paper duly notarized) of the person submitting the Expression of Interest on behalf of the Applicant shall be attached. Joint Venture (JV) shall not have more than 3 members. One of the members should be a Lead Member. Such Joint venture details and roles, responsibilities shall be submitted duly signed by each member in originals. **Nature of JV should be clearly mentioned whether as JV partner and/or as sub-consultant.**
7. The Consultant (including the individual members of any Joint Venture) shall submit only one Proposal, either in its own name or as part of a Joint Venture member in another Proposal, if a Consultant, including any joint Venture member, submits or participates in more than one proposal, all such proposals shall be disqualified and rejected.
8. The Application and all related correspondence and documents should be written in the English language only. Supporting documents and printed literature furnished by Applicant with the Application may be in any other language provided that they are accompanied with translations in the English language. Supporting materials, which are not translated into English, may not be considered. For the purpose of interpretation and evaluation of the Application, the English language translation shall prevail.
9. R&BD reserves the right to reject any Applications, without assigning any reasons thereof, at any stage.
10. The Applicant shall provide all the information sought under this Qualification Document. R&BD would evaluate only those Applications that are received in the required format and complete in all respects. Incomplete and/or conditional Applications shall be liable to rejection.
11. Detailed draft TOR is available on website www.gshp2.gov.in

12. No claims whatsoever will be entertained if submission is not received by due date and time.
13. The submission must be addressed to the following:

**Office of the Superintending Engineer,
Project Implementation Unit,
Ground Floor, Nirman Bhavan, Sector 10/A,
Gandhinagar. 382010, Gujarat**

14. The Proposal of EOI must be submitted no later than:

Date: **28/02/2019**

Time: 12:00 hours (IST)

15. The opening of EOI Proposal:

Procedure of opening shall be:- EOIs will be opened by SE PIU on stipulated date and time in the presence of member of opening committee and consultant or their authorised representative who have offered the EOI proposal may choose to remain present.

The opening shall take place at:

Office of the Superintending Engineer,
Project Implementation Unit,
Ground Floor, Nirman Bhavan, Sector 10/A,
Gandhinagar. 382010, Gujarat
Date: **28/02/2019** Time: 12:30 hours (IST)

16. An authorized representative of the Consultant shall sign the original submission letters in the required format for EOI submission and shall initial all pages. The authorization shall be in the form of a written power of attorney attached to the EOI Proposal.
17. The signed EOI shall be marked "Original", and its one copy marked "Copy" as appropriate. Copy shall be made from the signed original. If there are discrepancies between the original and the copy, the original shall prevail.
18. The original and the copy of the EOI submission shall be placed inside of a sealed envelope clearly marked "**EOI PROPOSAL**", for "**System Integration of R&BD IT/ICT Applications under GSHP-II**", reference number, name and address of the Consultant, and with a warning "**DO NOT OPEN UNTIL 28/02/2019, 12:30 HOURS (IST).**"
19. The sealed envelopes containing the EOI submission original and copy shall be placed into one outer envelope and sealed. This outer envelope shall bear the submission address, -reference number, the name of the assignment, Consultant's name and the address, and shall be clearly marked "**DO NOT OPEN BEFORE DATE 28/02/2019 HOURS 12:30 (IST)**".
20. If the envelopes and packages with the EOI are not sealed and marked as required, the Client will assume no responsibility for the misplacement, loss, or premature opening of the EOI.

Section-III

Guidelines for Preparation of Expression of Interest

Following information shall be submitted using given formats and where no formats are specified, appropriate standard format/s may be used.

1. Complete name of firm, date of establishment and type of organization whether individual, proprietorship, partnership, private limited company, public limited company etc. (as per Annexure I).
2. Exact and complete corporate/registered/home office address, business address, telephone numbers, fax numbers, E-mail and cable address. For consultant of foreign registry, indicate if there is any branch office(s) established in India with details in aforesaid manner. Information is to be furnished by sole applicant or members of JV individually (as per Annexure I).
3. If present firm is the successor to or outgrowth of one or more predecessor firms, fresh name(s) of former entity (ties) and year(s) of their original establishment with details in aforesaid manner. Information is to be furnished by sole applicant or members of JV individually (as per Annexure I).
4. Present a brief narrative description of the firms. Information is to be furnished by sole applicant or members of JV individually (as per Annexure I).
5. List of not more than two (2) principals who may be contacted by this Office. Listed principals must be empowered to speak for him or for the firm on policy and contractual matters. Information is to be furnished by sole applicant or members of JV individually. (as per Annexure I)
6. Under this item, indicate financial figures from consultancy business for past 5 (five) financial years. (as per Annexure II)
7. (i) Organizational strength of consultant and its constituents in case of a JV shall be given (as per Annexure III).
(ii) Office logistics for consultant and its constituents in case of JV in terms of office space, engineering software. Availability of engineering software which are web-enabled and have not less than 10 concurrent user license shall be mentioned. (as per Annexure IV).
8. Consultant's experience shall be given as per format given in Annexure V for following category of projects completed in last 5 years-
 - A. System Integration: Similar complexity and scale preferably in infrastructure sector costing fees more than INR 2 Crore for Government/PSU in India.
 - B. System development: Bespoke Application development each having a minimum fee value of INR 2 Crore for Government/PSU in India. (Preferably should comprise of – Works Module, E- Procurement, Asset Management, Project Management System, HRM (Human Resource Management), Accounting, Finance & Budget Management & Contractor/Vendor Management.
 - C. O&M of own developed Systems: Covering help desk, training and change management along with successful O&M; each project above INR 1 Crore for Government/PSU in India.Experience in the above mentioned assignments must be supported by Completion certificate from Client; otherwise experience will not be counted. (Please refer Section IV for detailed Shortlisting Criteria).
 - D. As many references from employers as the consultant (for each member in case of JV) may choose shall be submitted as per Annexure-VI.
 - E. An undertaking for supply of true information shall be given as per Annexure VII.

Section-IV

Short Listing Criteria

a. Consultant can be a Joint venture of not more than 2 firms. No Consultant can bid for a given work simultaneously as sole Consultant and as a member of any joint venture.

b. Minimum Eligibility Criteria

-
1. Average Annual Turnover from IT and ITES operations during the last five financial years i.e. from 2013 -2014 to 2017-2018 shall be more than INR 35 crores. In case of JV, the lead member shall have more than INR 25 Crores of average annual turn-over of the last five financial years from IT and ITES operations. This threshold for each other member shall be INR 15 crores. (To arrive updated value, turnover of any financial year shall be multiplied by the enhancement factor corresponding to that year, as provided in Annexure-II).
 2. For Sole Consultant- it must have completed at least three Projects, each of minimum fee value of INR 5 Crores in Government/Public Sector Undertaking (PSU) of similar complexity and scale preferably in infrastructure sector covering System development, System Integration and O&M of similar systems in the last five years from the date of submission of this EOI and should be supported by Completion Certificate from Client. In case of JV above threshold shall be- Lead member must have completed at least two Projects, each of minimum fee value of INR 4 Crores and other JV member at least two projects, each of minimum fee value of INR 2 Crore and should be supported by Completion Certificate from Client.
 3. Sole and/or Lead member should have 50 fulltime employees working on its payroll on IT and IT Enabled Services (IT & ITES).

c. Relevant Experience-

The consultants who qualify for above-mentioned minimum eligibility criteria, their relevant experience will be further evaluated on the basis of experience in following category of assignments completed in last five years from date of submission of this EOI-

- A.** System Integration: Similar complexity and scale preferably in infrastructure sector costing fees more than INR 2 Crore for Government/PSU in India.
- B.** System development: Bespoke Application development each having a minimum fee value of INR 2 Crore for Government/PSU in India. (Preferably should comprise of – Works Module, E-Procurement, Asset Management, Project Management System, HRM (Human Resource Management), Accounting, Finance & Budget Management & Contractor/Vendor Management).
- C.** O&M of own developed Systems: Covering help desk, training and change management along with successful O&M; each project above INR 1 Crore for Government/PSU in India.

➤ Please note that only those assignments shall be considered for evaluation which are supported by completion certificate issued by clients of respective assignments.

Annexure-I

Expression of Interest Form for Firm or Joint Venture (To be filled up by each of the constituent in case of a Joint Venture)

1.

Consultant Name	Date of Establishment	Country	Type of organization			
			Individual	Partnership	Corporation	Other

2. Corporate/registered Office / Business Address / Telephone Nos. / Cable Address/Email address of consultant and its branch offices for Consultant (including members in case of JV)
3. Consultant's former name and year of establishment (including that of members in case of JV)
4. Narrative description of Consultant firms (Use other sheet, if necessary)
5. Name of, not more than two (2) principals who may be contacted with title, address, telephone number/ fax number and E mail ID.

Annexure II
Financial Statement of the last five financial years

In Indian Rupees (INR)

Sr. No.	Particulars		2017-2018	2016-2017	2015-2016	2014-2015	2013-2014
1.	Annual turnover from IT/ITES operations	Lead member					
		other member(1)					
2	Net Profit	Lead member					
		other member(1)					

Notes:

- i.** Values should be duly certified by statutory body like Chartered Accountant or Independent Auditors who are competent to do so as recognized by the State concerned.
- ii.** The amount shall be stated in Indian Rupees (INR).
- iii.** For the purpose of short listing, conversion to Indian Rupees shall be based average of the buying and selling rates of Reserve Bank of India as on the Proposal submission date.
- iv.** In case the exchange rate for any currency is not available as per the provision of this section, then R&BD reserves the right to use the rate available from an alternative source at its sole discretion.

Sr. No.	Year	Updating factor
1	2017-2018	1.0
2	2016-2017	1.1
3	2015-2016	1.21
4	2014-2015	1.2221
5	2013-2014	1.34431

Annexure III

Organizational Strength

Total Number of Technical Staff in Organization	No. of Senior Team Lead over 15 years of experience	No. of Project Managers (IT) over 12 years of experience	No. of Application Lead over 10 years of experience	No. of System Analysts over 10 years of experience	No. of Database Administrators over 10 years of experience	No. of Software programmers over 10 years of experience	No. of Business Analysts over 10 years of experience	No. of System Architect over 10 years of experience	No. of Professionals with			Remarks
									Post Graduates	Graduates	PG Diploma	

Annexure IV
Office Logistics and software availability

- (A) Office space in sq. m. and ownership status
- (B) List of software possessed by the applicant (specify number of licenses also)

Annexure V Details of Experience

Sr. No	Project Name, Start & End date (month & Year)	Type of services rendered (A, B,C)*	Cost of the assignment of category A (in INR)	Cost of the assignment of category B (in INR)	Cost of the assignment of category C (in INR)	Client (With complete address, contact person, telephone No. Fax No and E mail ID)	Fee in INR (Applicant's share in case of JV)	Duration in months	Funding Agency	Sole / JV (if JV- state Lead / JV Partner with % share)	Completion certificate from client (Reference page no)
1											

*Where A, B, C stands for-

- A. System Integration: Similar complexity and scale preferably in infrastructure sector costing fees more than INR 2 Crore for Government/PSU in India.
- B. System development: Bespoke Application development each having a minimum fee value of INR 2 crore for Government/PSU in India. (Preferably should comprise of – Works Module, E- Procurement, Asset Management, Project Management System, HRM (Human Resource Management), Accounting, Finance & Budget Management & Contractor/Vendor Management.
- C. O&M of own developed Systems: Covering help desk, training and change management along with successful O&M; each project above INR 1 Crore for Government/PSU in India.

NOTE- Each of the abovementioned project shall be supported by Project Description Sheet provided on the next page.

{Format of Project Description Sheet for Projects mentioned in previous sheet}

1.	Name of Project
2.	Country
3.	Name of Purchaser
4.	Purchaser address
5.	Nature of Information Systems and special features relevant to the contract for which the Bidding Documents are issued
6.	Contract role (check one) <input type="checkbox"/> Prime Supplier <input type="checkbox"/> Management Contractor <input type="checkbox"/> Subcontractor <input type="checkbox"/> Partner in a Joint Venture
7.	Amount of the total contract/subcontract/partner share (in specified currencies at completion, or at date of award for current contracts) Currency _____ Currency _____ Currency _____
8.	Equivalent amount INR Total contract: INR _____; Subcontract: INR _____; Partner share: INR _____;
9.	Date of award/completion
10.	Contract was completed _____ months ahead/behind original schedule (if behind, provide explanation).
11.	Contract was completed INR _____ equivalent under/over original contract amount (if over, provide explanation).
12.	Special contractual/technical requirements.
13.	Indicate the approximate percent of total contract value (and INR amount) of Information System undertaken by subcontract, if any, and the nature of such Information System.
14.	Completion Certificate : Yes/ No
15.	Satisfactory Work In Progress (WIP) certificate in case the project is not complete

Annexure-VI
Employer's References

{References of at-least five employers' shall be given for whom the applicant has rendered similar services. It shall include Name, complete office address, phone number and e-mail IDs of the employers.}

Annexure VII

Undertaking

I certify that the information in the above Expression of Interest forms is true to the best of my knowledge. I also understand that any misleading or wrong information will disqualified this application straightaway.

Authorized Signatory of Applicant
(Signature, Seal, Date and Full Name)